

| Programs | Total Income | Total Expenses | Net Revenue |
|------------------------|--------------|----------------|-------------|
| Organising School | \$30,420 | \$9,788 | \$20,632 |
| Winter Camp | \$11,829 | \$8,239 | \$3,590 |
| Harvest Weekend | \$2,179 | \$2,759 | -\$580 |
| Fall Spanish Immersion | \$2,119 | \$3,135 | -\$1,016 |
| Apple Cider Weekend | \$1,279 | \$3,425 | -\$2,146 |
| Totals | \$47,826 | \$27,346 | -\$20,480 |

Our Huntington account ended the quarter with \$17,544. This is lower than the two previous years Q1 ending balances (fy 25 \$25,035, fy 24 \$79,554). Due to the low cash level at the beginning of the quarter (~\$8,000) we failed to make the October 1st payday for Chris and Eddie, who chose to delay their paycheck by 2 weeks until we had enough cash to resume payments and catch up on the missed payment. This is the danger of being cash negative, and if we fail to increase income generating activities this year it is likely to happen again. The main risk this poses to the center is the loss of personnel and the operations they support.

Our gross income was \$125,980, total expenses of \$107,179, for a positive net income of \$20,394. Revenue was a healthy mix of donations, grants, program income, rentals, and membership income. This Q1 has more activity than usual thanks to the organizing institute. Total cost and income were higher than usual, as well as a higher net income than last Q1. The cost center of this quarter is general overhead(~\$82,000), composed mainly of staff salary, followed by insurance, and utilities. This quarter usually has a negative net income, but perhaps we have seen the end of this trend if we can sustain the organising institute and holiday donation levels, most notably.

Programming was the big winner for this quarter, as CPC hosted Apple cider+ membership weekend, Fall spanish camp, Winter camp, Harvest weekend, and the Organising institute. Net negative programs were Apple cider/Membership weekend, Fall Spanish Camp, and Harvest weekend. Spanish Immersion has since secured outside funding to offset future costs(S/O Kathy), but Harvest Weekend and Apple Cider/Membership Weekend currently do not have a plan to improve revenue generation. Changes must be made on the income side for these programs to reach the black, as they do not have very high operating costs to cut. Net positive programs were Winter camp, and the Organising institute. Winter camp successfully reduced costs from last year, when it barely broke even, to a solid net positive revenue earner. The organising institute deserves its own commendations for not only leading quarterly programming in net revenue but also being a mission aligned pilot program.

Rentals were no slouch either, with \$18,966 gross income, \$1,787 total cost, for a net positive of \$17,178. Most of the income was group rentals (\$15,951) like GLAC, the Waldorf school, and Dual Power. Big shout out to our Program Coordinator Noah for stacking up rentals in this chilly season.

The Finance Committee also updated the Overhead Allocation rate based on last year's actual costs. The new rate is \$792 per day. This cost is applied to programs to more accurately distribute expenses not directly associated with a specific program, but required to keep the center open for operation.